



## Challenges

Prior to MC, Optus utilized MS Project or each individual PM created a solution to meet their individual needs.

## How has Mission Control Helped?

Mission Control has provided a single source of information for our large jobs and has improved visibility across the organization. It has allowed our technicians to easily complete time sheets at the activity level. This, in turn, provides management the ability to better estimate costs on future jobs.

## Any Plans?

Pricing, schedules, and processes.



Project Name	Start Date	End Date	Status	Progress	Cost	Revenue	Profit	Margin	ROI
Project A	2023-01-01	2023-03-31	Completed	100%	\$100,000	\$150,000	\$50,000	50%	50%
Project B	2023-04-01	2023-06-30	In Progress	75%	\$200,000	\$300,000	\$100,000	50%	50%
Project C	2023-07-01	2023-09-30	Not Started	0%	\$50,000	\$75,000	\$25,000	50%	50%
Project D	2023-10-01	2023-12-31	Not Started	0%	\$75,000	\$112,500	\$37,500	50%	50%

### Client Profile

#### Where are you located?

Jonesboro, AR

#### Website

[www.optusinc.com](http://www.optusinc.com)

#### About Optus

Optus is the innovative partner of choice in the business communications world. We offer an end-to-end approach to complex communications challenges to national multi-site enterprise organizations, large campus institutions and enterprise resellers. Our project team is relatively new in the organization and needed a better way to manage complex projects.

"Mission Control has been an excellent product for our company!

We use the application for our project management department where we handle complex multi-site rollouts as well as large campus environments. The product is scalable from small to large projects. With the app being native to SFDC it was extremely easy for our users to pick up the ins and outs of the program without a huge learning curve. For the first time in the history of our company, we have instant project status reports and metrics that aren't available in other products."

Carrie - Optus



[aprika.com.au](http://aprika.com.au)