

Fraedom Challenges

Fraedom previously used a number of different solutions and processes for tracking activity and time spent on projects. These different systems did not integrate with Salesforce.com which meant there were a number of visibility problems for our management and finance teams.

How has Mission Control Helped?

Mission Control has provided a single source of information for our large jobs and has improved visibility across the organization. It has allowed our technicians to easily complete time sheets at the activity level. This, in turn, provides management the ability to better estimate costs on future jobs.



Project Name	Status	Start Date	End Date	Estimate	Actual	Variance	Comments
Project A	Completed	2023-01-01	2023-03-31	\$100,000	\$100,000	\$0	Project completed successfully.
Project B	In Progress	2023-04-01	2023-06-30	\$200,000	\$150,000	-\$50,000	Project is behind schedule.
Project C	On Hold	2023-07-01	2023-09-30	\$50,000	\$0	-\$50,000	Project is on hold due to budget constraints.

Client Profile

Where are you located?

Melbourne, Australia

Website

<http://www.fraedom.com>

About Fraedom

Fraedom delivers payments, expense and travel solutions to companies all around the globe both directly to end customers, and indirectly through our partner channels. Fraedom employs teams of project managers in all of the regions in which we operate and therefore required a tool to allow our project managers to track the project pipelines, time spent, and log requirements for specific projects.

"The team at Aprika work hard to ensure the product they make can be tailored to suit the individual requirements of their customers, additionally they listen to feedback of their customers and allow their products to grow accordingly. Mission Control has allowed for our Project Management team to integrate with our sales and account management teams on the SFDC platform, affording these business units transparency on each others work. Due to the success of our initial team we went on to use this product for all

PM teams globally. Kudos to the Aprika team for their support and on going development."

Dale Worthington, Fraedom